

MLC

Municipal
Leasing
Consultants



Welcome!

Annual Meeting & Exhibits
June 11, 2007



MILC

Discover the Power of Municipal Lease Financing

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A low-angle shot of two business people shaking hands. The person on the left is wearing a dark grey pinstriped suit jacket with three buttons. The person on the right is wearing a dark suit jacket. The background shows modern buildings with glass facades and a blue sky with light clouds.

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3 key reasons
why we're different...

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**Municipal
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Experience.

- MLC helps local governments get the equipment and technology they need to provide quality public services.
- MLC has been providing smart leasing solutions since 1981, and we've earned a reputation as an industry leader providing innovative financing solutions and excellent customer service.

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Performance.

- MLC has secured funding in excess of **\$750 million** for a wide variety of US municipal lease projects.
- Working closely with leading financial investors, MLC offers competitive & flexible terms, tailored to your unique needs.
- Terms from 2 to 18 years can be arranged, taking full advantage of cost-effective, fixed term, and tax-exempt rates.

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Flexibility.

- In today's challenging economic climate, now is a great time to explore the benefits of MLC Lease Purchase Financing.
- Our convenient MasterLease document process, timely credit approvals, and prompt funding get your project moving.

We create custom financing solutions to fit your needs.



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we're a big part of small town USA...



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we help great American cities thrive!



**Who are the
participants?**

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Who are the participants

- Any state or local government or political subdivision, including:
 - State agencies, cities, towns, & counties
 - School districts, fire districts and volunteer fire departments
 - Hospitals, water and sewer districts
 - Qualified 501(c)(3) entities, and many other municipal authorities



MLC

the latest equipment & technologies...



**What can
be leased?**

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What can be leased ?

- **PUBLIC SAFETY**

- Fire, emergency, & rescue equipment
- Police, SWAT, and other law enforcement vehicles, fleet vehicles
- Helicopters and other aircraft
- Vehicle and aircraft maintenance facilities and equipment





What can be leased ?

- **EDUCATION**

- Energy management systems and co-generation systems
- School buses, fleet vehicles, and related service equipment
- Computers, software, telecom, A/V systems, and office equipment
- Modular buildings and furnishings
- Sports equipment, uniforms, band instruments



What can be leased ?

- **HIGHWAY & STREET MAINTENANCE**
 - Snow plows, street sweepers, and other maintenance equipment
 - Dump trucks, backhoes, landscaping, and other heavy equipment
 - Municipal dept. fleet vehicles and related service equipment
 - Traffic control and telecom systems



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enhancing the quality of our lives...